Independent Auditor's Report

Financial Statements

Year Ended December 31, 2014

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#### INDEPENDENT AUDITOR'S REPORT

To The Board of Directors Washington Tobacco Asset Securitization Corporation

## **Report on Financial Statements**

We have audited the accompanying financial statements of the governmental activities and major fund of Washington Tobacco Asset Securitization Corporation, a blended component unit of Washington County, New York, as of and for the year ended December 31, 2014 and the related notes to the financial statements, which collectively comprise the Washington Tobacco Asset Securitization Corporation's basic financial statements as listed in the table of contents.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

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Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the governmental activities of Washington Tobacco Asset Securitization Corporation as of December 31, 2014, and the respective changes in its financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on page 3-6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquires of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

# Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated March 31, 2015 on our consideration of Washington Tobacco Asset Securitization Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Washington Tobacco Asset Securitization Corporation's internal control over financial reporting and compliance.

Whittemore, Dowen & Ricciardelli, LLP

Whittemore, Dowen & Ricciardelli, LLP Queensbury, New York

March 31, 2015

## Management's Discussion and Analysis

## December 31, 2014

Our discussion and analysis of the Washington Tobacco Asset Securitization Corporation's (WTASC or Corporation) financial performance provides an overview of the Corporation's financial activities for the year ended December 31, 2014. This document should be read in conjunction with the Corporation's financial statements.

The Corporation is a component unit of the County of Washington and is blended in the County's financial statements.

## **Financial Highlights**

- In 2014, WTASC paid \$195,000 down on outstanding bonds.
- Washington County received \$896,611 from the Tobacco Asset Securitization in 2014.

#### **Overview of the Financial Statements**

WTASC's financial statements consist of two parts: Management's Discussion and Analysis, and basic financial statements.

The basic financial statements include government-wide financial statements, fund financial statements, and notes that provide more detailed information to supplement the basic financial statements.

#### **Government-wide Financial Statements**

The government-wide financial statements are designed to provide readers with a broad overview of WTASC's finances, similar to a private-sector business.

The Statement of Net Position (Deficit) presents information on the Corporation's assets, deferred outflows of resources, liabilities, and deferred inflows of resources with the net difference being net position. Over time, changes in net position may serve as a useful indicator as to whether the financial position of WTASC is improving or deteriorating.

The Statement of Activities accounts for all revenues and expenses. This statement measures the success of the Corporation's operations over the past year and can be used to determine if the Corporation has successfully recovered all of its costs through revenue sources.

#### **Governmental Funds**

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on the near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year.

The focus of governmental funds is narrower than that of the government-wide financial statements so it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The notes to the financial statements provide additional information essential to understanding the data provided in the basic financial statements.

# Management's Discussion and Analysis

# December 31, 2014

# **Government-Wide Financial Analysis**

# **Condensed Statement of Net Position (Deficit)**

	2013	2014	
Current assets Other Assets	\$ 110,136 906,866	\$ 98,723 909,462	
Total assets	1,017,002	1,008,185	
Deferred outflows of resources	22,591,897	22,521,775	
Long-term debt outstanding Other liabilities Total liabilities	13,500,000 56,563 13,556,563	13,305,000 54,535 13,359,535	
Deferred inflows of resources	22,591,897	22,521,775	
Net position (deficit):			
Restricted for debt Unrestricted (deficit)	906,866 (13,446,427)	909,462 (13,260,812)	
Total net position (deficit)	\$ (12,539,561)	\$ (12,351,350)	

Net position (deficit) for the year ended December 31, 2014, increased by \$188,211. It should be noted that the unreserved deficit will be reduced with the payment of the long-term bonds.

# Management's Discussion and Analysis

## December 31, 2014

## **Condensed Statement of Activities**

General Revenues:	2013		2014	
Tobacco settlement revenue Interest income	\$	792,528 374_	\$	896,611 166
Total general revenue		792,902		896,777
Expenses: Interest on long-term debt		664,130		656,542
General government support		22,241		52,024
Total expenses		686,371		708,566
Change in net position (deficit)	\$	106,531	\$	188,211

Total general revenue increased by \$103,875 in 2014. Tobacco settlement revenue increased by \$104,083 and interest income decreased by \$208. Tobacco settlement revenue declined because as smoking rates decline, tobacco company revenue and related tobacco settlement revenue will also decline.

#### **Governmental Funds**

At December 31, 2014, WTASC's governmental funds reported ending fund balances of \$1,008,185, a decrease of \$8,817 in comparison with prior year. Of this total, \$98,723 constitutes unassigned fund balance, which is available for spending at WTASC's discretion. The remainder of fund balance is restricted to indicate that it is not available for new spending.

### **Long-Term Debt Activities**

As of December 31, 2014 and 2013, WTASC had \$13,305,000 and \$13,500,000 (par value), respectively, of outstanding bonds payable. In 2014 and 2013, the WTASC paid \$195,000 and \$90,000, respectively, in principal, and \$658,569 and \$664,625, respectively, in interest during the year. Currently, there are no plans for WTASC to issue additional debt.

#### **Economic Factors**

Tobacco settlement revenue is the primary revenue source for WTASC. Tobacco settlement revenue is dependent on future tobacco sales, as well as the participating manufacturers' ability to pay. Increases or decreases in tobacco consumption will result in corresponding increases or decreases in tobacco settlement revenue.

The ability of the Corporation to make debt service payments on bonds is contingent upon the receipt of tobacco settlement payments.

# Management's Discussion and Analysis

December 31, 2014

# **Contacting the Corporation's Financial Management**

This financial report is designed to provide investors and creditors with a general overview of the Corporation's finances and to show the Corporation's accountability for the money it receives. If you have questions about this report or need additional information, contact the Corporation's Treasurer's Office at 383 Broadway, Fort Edward, NY 12828.

# Statement of Net Position (Deficit)

## December 31, 2014

# **ASSETS**

Cash, checking Cash, restricted	\$ 98,723 909,462
Total Assets	 1,008,185
DEFERRED OUTFLOWS OF RESOURCES	
Deferred amount from tobacco settlement receivable	22,521,775
LIABILITIES	
Accrued interest payable Noncurrent Liabilities:	54,535
Due within one year	150,000
Due in more than one year	 13,155,000
Total Liabilities	 13,359,535
DEFERRED INFLOWS OF RESOURCES	
Deferred revenue	22,521,775
NET POSITION (DEFICIT)	
Restricted for debt service Unrestricted (deficit)	909,462 (13,260,812)
Total Net Position (Deficit)	\$ (12,351,350)

## Statement of Activities

# Year Ended December 31, 2014

Expenses:	
General government support	\$ 52,024
Interest on long-term debt	 656,542
Total Expenses	 708,566
General Revenues:	
Tobacco settlement revenues	896,611
Interest income	 166
Total Revenues	 896,777
Excess of Revenues Over Expenses	188,211
Net Position (Deficit) - Beginning of Year	(12,539,561)
Net Position (Deficit) - End of Year	\$ (12,351,350)

## Balance Sheet Governmental Fund

December 31, 2014

## ASSETS AND DEFERRED OUTFLOWS OF RESOURCES

Assets: Cash, checking	<b>ው</b>	00.700
Cash, restricted	\$ 	98,723 909,462
Total Assets		1,008,185
Deferred Outflows of Resources:		
Deferred amount from tobacco settlement receivable		22,521,775
Total Assets and Deferred Outflows of Resources		23,529,960
DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES		
Deferred Inflows of Resources:  Deferred inflows from future revenues	φ	00 504 775
Deferred innows from future revenues		22,521,775
Fund Balances: Restricted for debt service		000.480
Unassigned		909,462 98,723
Total Fund Balances		1,008,185
Total Deferred Inflows of Resources and Fund Balances	\$	23,529,960
Amounts reported for governmental activities in the balance sheet are different because:		
Total fund balances -Governmental fund	\$	1,008,185
Noncurrent liabilities applicable to the Corporation's governmental activities are not due and payable in the current period and, accordingly, are not reported in the funds. However these liabilities are included in the statement of net position (deficit):		
Bonds payable		(13,305,000)
Accrued interest payable applicable to the Corporation's governmental activities are not due and payable in the current period and, accordingly, are not reported in the funds. However these liabilities are included in the statement of		(F4 F0F)
net position (deficit).		(54,535)
Net Position (Deficit) of Governmental Activities	\$	(12,351,350)

# Statement of Revenues, Expenditures and Changes in Fund Balances Governmental Fund

# Year Ended December 31, 2014

Revenues:	
Tobacco settlement revenues	\$ 896,611
Interest income	 166
Total Revenues	 896,777
Expenditures:	
General government support	52,025
Debt service-principal	195,000
Debt service-interest	658,569
Total Expenditures	 905,594
Excess of Expenditures Over Revenues	(8,817)
Fund Balances - Beginning of Year	 1,017,002
Fund Balances- End of Year	\$ 1,008,185
Amounts reported for governmental activities in the statement of activities are different because:	
Net change in fund balances	\$ (8,817)
The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources:  Repayment of bond principal	195,000
	.55,556
Bond interest is recorded as an expenditure on the fund statement when it is paid, and on the statement of activities when it is incurred.	 2,028
Changes in Net Position (Deficit) of Governmental Activities	\$ 188,211

Notes to Financial Statements

December 31, 2014

## **Summary of Significant Accounting Policies**

#### Organization

Washington Tobacco Asset Securitization Corporation (WTASC) was incorporated in 2000 under the Notfor-Profit Law of the State of New York for the purpose of bonding the value of future receipts due Washington County, New York under the New York State Tobacco Settlement Agreement. WTASC sold bonds on December 7, 2000, and paid over the proceeds net of issuance costs to Washington County, who used the funds to build a county jail. WTASC will pay off the bonds with future settlement payments and any residual amounts received under the settlement agreement. WTASC is a blended component unit of Washington County and is included as such in the County's general purpose financial statements.

#### Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The financial statements of WTASC are prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB). GASB is the accepted standard setting body for establishing governmental accounting and financial reporting principles. The more significant of WTASC's accounting policies are described below.

#### Government-Wide

The government-wide financial statements are reported using economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows.

The government-wide financial statements (statement of net position (deficit) and the statement of activities) report information on all activities of the WTASC. All of the activities of the WTASC are considered governmental activities.

In the government-wide statement of net position (deficit), the WTASC's governmental activities are presented on a consolidated basis and reported on a full accrual, economic resource basis, which recognizes all long-term assets and receivables as well as long-term debt obligations. The WTASC's net position (deficit) is reported in two parts - restricted and unrestricted net position (deficit).

The government-wide statement of activities reports the gross expense of each of the WTASC's functional categories which are supported by general revenues.

## Fund Financial Statements

Governmental fund statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting.

WTASC's primary source of revenue is from tobacco settlement receipts and investment income. They are recognized as revenue when such amounts are received or accruable. In accordance with, GASB Statement No. 48, an estimate of the present value of the future tobacco settlement receipts, which has been recorded as a deferred receivable with a corresponding deferred revenue.

#### Fund Balance Classifications

Fund balance is divided into five classifications based primarily on the extent to which WTASC is bound to observe constraints imposed upon the use of the resources in the governmental fund. The classifications are as follows:

(A Blended Component Unit of Washington County, New York)

#### Notes to Financial Statements

December 31, 2014

## Summary of Significant Accounting Policies - Continued

## Fund Balance Classifications - Continued

Nonspendable fund balance - Amounts that are not in a spendable form such as inventory, prepaid expenses or long-term portions of loans receivable.

Restricted fund balance - Amounts subject to a constraint imposed by providers such as creditors, grantors, contributors or higher levels of government or through constitutional provisions or enabling legislation.

Committed fund balance - Amounts subject to a purpose imposed by a formal action of the government's highest level of decision-making authority before the end of the fiscal year and that require the same level of formal action to remove the constraint.

Assigned fund balance - Amounts subject to a constraint that represents an intended use established by the government's highest level of decision-making authority or by their designated body or official, which is the Board of Directors.

Unassigned fund balance - Amounts available for any purpose, which are only found in the general fund or as a deficit balance in any other fund.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Income Taxes

WTASC is exempt from income taxes as a not-for-profit corporation under Tax Section 115 as determined by the Internal Revenue Service. Accordingly, these financial statements do not reflect a provision for income taxes.

### Concentrations of Credit Risk

Financial instruments which potentially expose the organization to concentrations of credit risk consist primarily of short-term government securities. Management considers the credit risk to be immaterial to its operations.

WTASC had funds on deposit at local banks totaling \$98,723 at December 31, 2014. These deposits are fully insured by Federal Deposit Insurance Coverage.

#### Cash Equivalents

WTASC considers all highly liquid debt instruments purchased with a maturity of 90 days or less to be cash equivalents.

Notes to Financial Statements

December 31, 2014

## <u>Summary of Significant Accounting Policies - Continued</u>

## Future Impact of Accounting Pronouncements

The Organization has not completed the process of evaluating the impact that will result from adopting GASB Statement No. 72, Fair Value Measurement and Applications. This pronouncement is not effective as of December 31, 2014. WTASC is, therefore, unable to disclose the impact that adopting this pronouncement will have on the financial position and results of operations in the future.

#### **Restricted Assets**

A provision of the bonds issued by WTASC requires that an initial portion of the bond proceeds be set aside in a "Liquidity Reserve" account. A "Collections" account will receive the tobacco settlements. A "Debt Service Reserve" account will receive debt service deposits plus earnings on the liquidity reserve and other accounts.

The required amortization payments on the term bonds are made from the "Debt Service Reserve" account. As of December 31, 2014, these accounts are invested as follows:

	Fair Market Value Cost	
U.S. Treasury Money Market Fund	\$ 909,462	\$ 909,462

As the tobacco settlements are received, the bonds will be paid off and the unrestricted net deficit will be eliminated.

WTASC uses any restricted assets available for a specific purpose before using unrestricted assets.

## **Bonds Payable**

In December 2000, WTASC issued \$11,160,000 in serial and term bonds for the purpose of funding the building of a county jail. These bonds would have been paid off with receipts from the New York Tobacco Settlement Agreement. On August 25, 2005, WTASC issued \$14,690,000 in bonds to refund the balance of the 2000 bonds.

The following is a summary of changes in bonds payable for the year ended December 31, 2014:

	Payable			Payable	Due	Due
	_ at		Other	at	Within	Beyond
	December		Increase	December	One	One
	31, 2013	Redeemed	(Decrease)	31, 2014	Year	Year
Serial Bonds	\$ 13,500,000	\$ (195,000)		\$13,305,000	\$ 150,000	\$13,155,000

#### Notes to Financial Statements

December 31, 2014

## Bonds Payable - Continued

The interest rates for the term bonds issued in 2005 vary from 4.25% to 5%. The total debt service has been projected assuming that the tobacco settlement revenues will be at a level that allows the flexible amortization term bonds to be repaid by June 1, 2045. A summary of the future debt maturities follows:

	Term Bonds	Interest	Total Debt Service
2015	\$ 150,000	\$ 672,488	\$ 822,488
2016	145,000	666,219	811,219
2017	145,000	660,056	805,056
2018	235,000	651,981	886,981
2019	245,000	641,781	886,781
2020-2024	1,385,000	3,034,845	4,419,845
2025-2029	1,765,000	2,661,469	4,426,469
2030-2034	2,265,000	2,161,875	4,426,875
2035-2039	2,905,000	1,518,875	4,423,875
2040-2044	3,725,000	693,125	4,418,125
2045	340,000	21,000	361,000
	\$13,305,000	\$13,383,714	\$26,688,714

#### **Revenues Pledged in Connection With Debt**

WTASC has pledged, as security for the above bonds, its future tobacco settlement revenues pursuant to the New York State Tobacco Settlement Agreement. For the current year, principal and interest paid by WTASC totaled \$195,000 and \$658,569, respectively, as compared to its tobacco settlement revenues of \$896,611. To estimate the present value of the receivable for future tobacco settlement revenues, an average bond interest rate of 4.625% was used, compounded annually through the year 2042.

#### Contingency

The ability of the WTASC to meet the debt service payments is contingent upon receipt of tobacco settlement revenues from tobacco manufacturers.

#### **Related Party Transactions**

During 2014 the WTASC made a payment to a related party, Washington County, New York, in the amount of \$30,000, to reimburse the county for expenses related to the WTASC paid by the county.

#### **Subsequent Events**

WTASC has evaluated all events through March 31, 2015, the date which these financial statements were available to be issued, and determined that there are no subsequent events which require disclosure.



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To The Board of Directors Washington Tobacco Asset Securitization Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities of Washington Tobacco Asset Securitization Corporation (WTASC), a blended component unit of Washington County, New York, as of and for the year ended December 31, 2014, and the related notes to the financial statements, which collectively comprise WTASC's basic financial statements and have issued our report thereon dated March 31, 2015.

### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered WTASC's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of WTASC's internal control. Accordingly, we do not express an opinion on the effectiveness of WTASC's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether WTASC's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Whittemore, Dowen & Ricciardelli, LLP

Whittemore, Dowen & Ricciardelli, LLP Queensbury, New York

March 31, 2015

Schedule of Findings (Schedule 1)

December 31, 2014

Financial Statement Findings

Number Finding/Non Compliance

No findings noted.

Schedule of Status of Prior Year Findings (Schedule 2)

From 2013 Report

Financial Statement Findings

Number Finding/Non Compliance

No findings noted.